‍‍David Haddad

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Objective

To obtain a job as a dealership Sales Executive at your company, utilizing my experiences to ensure delivering the best experience for our customers, and guiding them through their next big purchase.

Qualifications

* + Very good knowledge of the Lebanese car market and its’ brands and their respective competitors.
  + Customer service Skills, the ability to serve the customers’ needs and provide them with the best possible experience.
  + Maximizing opportunities and building relations.
  + Due to my background and studies in mechanical engineering. I’m very familiar in the field that has to do with the automotive world.
  + Inventory management.
  + Strategic negotiation, the ability use a pre-determined approach to reach a specific objective and ultimately finding an agreement.
  + Excellent knowledge of the automotive world and the fundamentals of the car itself.

Education

bachelor of EnGINEERING in mechanical engineering | expected may 2018 | lebanese international university

* Major: Mechanical Engineering GPA; 3.2/4.0
* Details: Automotive industry and combustion engines

HVAC , 3D mapping, and Project Planning

Physics and mathematics | bachelor degree on hold awaiting completion|2012-2014 | lebanese university fanar

Lebanese baccalaureate GENERAL sCIENCES | june 2011 | Lebanese evangelical School for boys and girls- louaizeh-

Experience

Free-lance Private Car salesman | 2014-present

Sourcing out cars from various dealers and showrooms based on my clients’ needs and wants for a commission that is agreed upon with the dealer

Engineering intern | Zardman sub office | Aschrafieh | summer 2015

HVAC and water system plan designing, quantity checking

free-lance musical insrumetns retail commission based salesman | golden notes| 2011-present

* Gaining the trust from a vast number of customers throughout the years.
* Built a database of loyal customers.

multimedia department salesman| virgin megastore| 2013-2014

* Provided customers with their needs and wants at the multimedia department, guiding them through their purchase
* Inventory management

Private guitar tutor | 2010-present

* Providing guitar lessons for children and adults willing to learn the art of music.

Skills & Abilities

Skills

* Languages spoken: Fluent in Arabic and English, conversant in French
* SOFTWARE: Autodesk AutoCAD, ANSYS, Pro Engineer

Microsoft Office ( Word, Excel, Power Point)