

Roberto Azar

Address: Beit Merry, Lebanon, Azar Building, House#76

Contact: (+961) 70 511770

Date of Birth: 06 October, 1993

Lebanese – Single Male

azarrobertoazar@gmail.com

Career Objective

My objective is to work in a respectful company that offers a challenging and rewarding career with an advancement in job opportunities and compensation.

Education

SAGESSE UNIVERSITY – FEREN EL SHEBAK - LEBANON

2013- 2018

BACHELOR OF BUSINESS DEGREE IN ACCOUNTING

INSTITUT TECHNIQUE AL KAFaat – AIN SAADE- LEBANON

2009- 2012

BREVET DE TECHNICIEN (BT) IN ACCOUNTING

LOUISE WEGMANN – MUSEUM STREET-- BEIRUT - LEBANON

1996-2008

Work Experience

January 2017- Till present: Sales Representative

Car Dealer

Responsibilities:

- Established relationships with new customers – Showed customers how to use acquired vehicles.
- Maintained contact with existing customers through meeting, and by phone.
- Advised customers regarding payment options; loans and leasing banking terms.
- Negotiated delivery and price variations.
- Kept up to date on changes in pricing, leasing programs, different incentives, campaigns and tradeshow.

- Educate customers on the features, options, and packages on a range of make and model of vehicles to assist them in making a purchase that fits their needs and budget.
- Meeting customers face to face and holding sales discussions about cars with them.

April 2015 – November 2016: Ratatouille Catering, Beit Merry

Supervisor

Responsibilities:

- Handle all aspects of day-to-day work of the catering.
- Working with the Management and the staff to ensure cost effective pricing and generate positive revenue.
- Interacting with clients and preparing the menus.
- Overseeing the presentation and the serving of the food.
- Plan and coordinate the service activities and fiscal responsibilities.

September 2014-February 2015 Deco Style, Abed Tahan, Mansourieh

Outlet Supervisor

Responsibilities:

- Assisting sales manager in leading, directing and motivating the sales team.
- Assisting in revising and implementing the sales strategies plans.
- Providing a professional and excellent level of customer service with existing and new customers.
- Supervising the shift that I scheduled.

November 2012-February 2014: Big Fun, Mansourieh, Lebanon

Sales representative

Responsibilities:

- Greeting customers that enter the shop.
- Assisting shoppers to find the goods and products they are looking for.
- Being responsible for processing cash and card payment.
- Stocking shelves with merchandise.

Skills

Computer

- Microsoft Word
- Microsoft Excel
- Microsoft Power Point

Languages

- French and Arabic: Full Professional Proficiency
- English: Good

Hobbies

- Music
- Swimming
- Cooking
- Internet

References

- Available upon request
- Mr. Roy Moukheiber, Partner/Head of Ratatouille catering
(+961) 81 21 04 04.