

# OMAR BEKDACHI

Team Leader | Car Enthusiast | Financial Assistant  
Email: omarbekdachitransam1993@gmail.com | Mobile: 00961-71-304499

## Objective:

---

To continue my career within the automotive industry and in an organization that will utilize and further leverage my selling skills to their fullest to benefit mutual growth and success.

## Work Experience:

---

**Team Leader & Senior Sales** // Oct 2017 – Present

**Senior Sales** // Aug 2015 – Sep 2017

**Sales** // Jul 2012 – Jul 2015

*Samsonite (Halim Hanna and Co.)* – Beirut, Lebanon

### Duties:

- Provide guidance to the team based on management direction
- Create reports to update the company on team progress
- Deliver new promotional ideas to increase sales (black Friday, Ramadan offer)
- Ensure quality customer service by interacting and effectively handling customer complaints
- Sell products by establishing contact and developing relationships with prospects
- Monitor competition by gathering current marketplace information and pricing
- Assure that replenishment is done efficiently
- Manage inventories and stock

**Economic Researcher & Analyst\*** // Feb 2017 - Present

*Fransabank (Head Office)* – Beirut, Lebanon

\*Assistant to the Senior Advisor of the Chairman of Fransabank Group.

**Accountant (Intern)** // Sep 2016 – Nov 2016

*Orbit Productions* – Beirut, Lebanon

## Education:

---

**Bachelor in Banking and Finance** // Oct 2012 – May 2016

*Lebanese International University (LIU)* – Beirut, Lebanon

## Skills:

---

- Software Skills:  
Microsoft Office (Word, Excel, PowerPoint, Outlook, Access)
- Communication Skills:  
Excellent interpersonal communication skills and an excellent team player.
- Sales Skills:  
Ability to offer superior customer service and in-depth knowledge of product between hands.
- Language Skills:  
Arabic (Mother tongue), English (Fluent), and French (Fluent).

*References available upon request.*