**Mario Rahal**

***Personal information:***

* Date of birth: 25 October 1995
* Place of residence: Fayadiyeh - Baabda – Lebanon
* Mobile: +961 76 886 887
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***Objective:***

I aim to enrich my work experience and gain more skills and knowledge in diversified business fields, mainly in sales.  
  
***Education:***

* *Sep 2014 – June 2015: Arts,Science and Technology University of Lebanon – Dekwaneh – Lebanon*

Completed 1 year of business management courses

* *Sep 2013 – Jun 2014:* *Elysee school – Hazmieh – Lebanon*

Official baccalaureate degree in sociology and economics

***Work Experience:***

* *Mar 2017 – Mar 2019: Officer in Al jamhour school sports’ club – Jamhour – Lebanon*

I was responsible for the following tasks:

1. Providing sports activities, mainly climbing and abseiling, for multiple groups
2. Coordinating events taking place in the club and making logistical arrangements to ensure that all the activities are running smoothly
3. Networking with multiple stakeholders and introducing the club to new clients
4. Monitoring any activity happening on the club’s premises and taking actions when needed

* *Sep 2013 – May 2015: Sales’ officer at Geo pro sport – Hazmieh - Lebanon*

I gained a strong knowledge in sales when working at Geo pro sport, focusing on:

1. Greeting new customers and helping them choose between the company’s array of goods
2. Understanding clients’ preferences and developing new techniques to convince them to buy certain products
3. Operating cash registers and managing financial transactions
4. Using Word & Excel to write reports about sales’ progress

***Skills:***

* Languages:Fluent in Arabic (native language), English, and French (speaking, reading, and writing)
* Computer skills: strong knowledge in Microsoft office: Word, Access, Excel, Power point…
* Personal skills: very dynamic – flexible – able to work under pressure – adventurous

**Hobbies:**

Climbing, abseiling, scuba diving, skydiving, hunting, and all kinds of extreme sports

**References:**

References and letters of recommendation are available upon request