

Saolo Louay S. El Khoury

Sales Consultant

Highly Motivated, eager to learn individual seeking a job in the sales field. Targeting to learn and grow and build knowledge and experience.



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Berbara, Mount Lebanon, Lebanon 📍

linkedin.com/in/saoloelkhoury in

WORK EXPERIENCE

Motorcycle Sales Consultant A.N. Boukather Holding

07/2018 – Present

Beirut, Lebanon

Tasks

- Recommending and helping customers select merchandise based on their needs.
- Serving as liaison between customers, store personnel and various store departments.
- Participating in various contests designed to support achievement of production goals.
- Ranking among the top 3 salesmen in the company for 4 consecutive months.
- Maintaining professional and technical knowledge by reviewing professional publications and establishing personal networks.
- Resolving customer complaints by investigating problems; developing solutions; preparing reports; making recommendations to management.
- Providing historical records by maintaining records on area and customer sales.
- Contributing to team effort by accomplishing related results as needed.

Athletic Assistant Lebanese American University

09/2016 – 12/2017

Byblos, Lebanon

Tasks

- Assisting in planning and coordinating tournaments and refereeing Uni-league basketball championships.

Private Tutor Workplace/Company

10/2014 – 03/2018

Tasks

- Teaching Mathematics and economics for high school and middle school students.

EDUCATION

Bachelor of science in business marketing Lebanese American University

09/2014 – 12/2017

Courses

- communication skills
- strategic planning and policy formulation
- managerial finance
- consumer behaviour
- international marketing

SKILLS

customer service meeting sales goals closing sales

prospecting skills negotiaion self-confidence

product knowledge client relationships

motivation for sales superior communication skills

MS office profficient dependable and reliable

Client acquisition and retention Attention to detail

VOLUNTEER EXPERIENCE

Student Volunteer Soins Infirmiers et Développement Communautaire - SIDC

09/2017 – 12/2017

Beirut, Lebanon

Tasks

- Helped in creating and designing campaigns for various causes.

HONOR AWARDS

Distinguished list (09/2016 – 12/2016)

Lebanese American University

LANGUAGES

Arabic ● ● ● ● ●

English ● ● ● ● ●

French ● ● ● ● ●

INTERESTS

snowboarding

basketball

swimming