



# ALAIN ABOU NAKAD

Phone: +961 71 399 739  
Email: alain.abounakad@outlook.com

Location: Zahleh, Lebanon

## EDUCATION

---

- **Lebanese University, Faculty of Engineering, Beyrouth, Lebanon**  
Master II degree in Computational Mechanics **2021-2022**
- **Holy Spirit University of Kaslik (USEK), Beyrouth, Lebanon**  
Bachelor's degree in Mechanical Engineering **2012-2017**
- **Ecole Des Sœurs Maronites de la Sainte Famille, Ecole Saint Elie, Dhour Zahle**  
Lebanese baccalaureate in life science **1997-2012**

## EXPERIENCES

---

### After Sales Manager – full time

Assaf Motor Company- TOYOTA Sub- Dealer, Bekaa, Lebanon **2017 - Present**

- Supervisor of mechanical workshop.
- Supervisor of the after-sales team, providing training and motivation while ensuring high-quality customer service.
- Develop strategies to improve customer satisfaction, increase revenue, and enhance the product's market presence. Collaborate with other sales department heads.
- Assist clients in resolving issues related to their purchases.
- Manager of spare parts department.

### Internship

Assaf Motor Company- TOYOTA Sub- Dealer, Bekaa, Lebanon **21 Dec- 21 Jan 2016**

- Toyota After sales division

### Internship – Technical department

Kassatly Chtaura, Bekaa, Lebanon **July 2015- Aug 2015**

- Collaborated with senior engineers to install a complete bottling line for beverage production.
- Participated in all stages of installation, from planning and layout to assembly and commissioning.
- Assisted in setting up conveyors, filling machines, cappers, labelers, and packaging equipment.
- Collaborated with the maintenance team to address emergency breakdowns promptly.

## PUBLICATIONS

---

- Comparing supercapacitors to Lithium-ion batteries through measurements and simulations  
Conference paper, CEVVE 2023 - DOI:10.1049/icp.2023.3348

## AWARDS

---

- Youth paper award – CEVVE 2023 (Shenzhen, China)

## HOBBIES

---

- Singer, Basketball player

## SKILLS

---

- Computer literacy , proficient in the use of all Microsoft's office (Word, Excel, Power Point, Access...)
- Auto Cad, Java Software, Ansys, COMSOL Multiphysics

## LANGUAGES

---

- English: fluent (TOEFL)
- French: fluent (DEL F B1, DEL F B2)
- Arabic: native