

David Haddad

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Objective

To obtain a job as a dealership Sales Executive at your company, utilizing my experiences to ensure delivering the best experience for our customers, and guiding them through their next big purchase.

Qualifications

- Very good knowledge of the Lebanese car market and its' brands and their respective competitors.
- Customer service Skills, the ability to serve the customers' needs and provide them with the best possible experience.
- Maximizing opportunities and building relations.
- Due to my background and studies in mechanical engineering. I'm very familiar in the field that has to do with the automotive world.
- Inventory management.
- Strategic negotiation, the ability use a pre-determined approach to reach a specific objective and ultimately finding an agreement.
- Excellent knowledge of the automotive world and the fundamentals of the car itself.

Education

BACHELOR OF ENGINEERING IN MECHANICAL ENGINEERING | EXPECTED MAY 2018 | LEBANESE INTERNATIONAL UNIVERSITY

- Major: Mechanical Engineering GPA; 3.2/4.0
- Details: Automotive industry and combustion engines
HVAC , 3D mapping, and Project Planning

PHYSICS AND MATHEMATICS | BACHELOR DEGREE ON HOLD AWAITING COMPLETION|2012-2014 | LEBANESE UNIVERSITY FANAR

Experience

FREE-LANCE PRIVATE CAR SALESMAN | 2014-PRESENT

Sourcing out cars from various dealers and showrooms based on my clients' needs and wants for a commission that is agreed upon with the dealer

ENGINEERING INTERN | ZARDMAN SUB OFFICE | ASCHRAFIEH | SUMMER 2015

HVAC and water system plan designing, quantity checking

FREE-LANCE MUSICAL INSTRUMENTS RETAIL COMMISSION BASED SALESMAN | GOLDEN NOTES| 2011-PRESENT

- Gaining the trust from a vast number of customers throughout the years.
- Built a database of loyal customers.

MULTIMEDIA DEPARTMENT SALESMAN| VIRGIN MEGASTORE| 2013-2014

- Provided customers with their needs and wants at the multimedia department, guiding them through their purchase
- Inventory management

PRIVATE GUITAR TUTOR | 2010-PRESENT

- Providing guitar lessons for children and adults willing to learn the art of music.

Skills & Abilities

SKILLS

- Languages spoken: Fluent in Arabic and English, conversant in French
- SOFTWARE: Autodesk AutoCAD, ANSYS, Pro Engineer
Microsoft Office (Word, Excel, Power Point)

