**Nidal Youssef **

**Permanent Address:**

Mar Chaaya, Broumana, Lebanon Date of Birth: 23 March 1974 Tel: + 961 3 926354 Nationality: Lebanese Email: nidal-youssef@hotmail.com Marital Status: Married

**OBJECTIVE**

To obtain a challenging position that would allow me to contribute to your organization and to grow in my field.

**EDUCATION**

Oct. 1992- Sep 1995 **Lebanese University, Beirut, Lebanon**

*B.S in Optometry.*

Oct. 1977-Jun 1992 **St-Joseph School, Antoura, Lebanon**

*Science-Ex.*

**COMPUTER SKILLS**

**Microsoft Windows and Office 2007.**

**PROFESSIONAL EXPERIENCE**

Feb 2008 – To date Freelance Car Dealer

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Oct 2005-Dec 2008 **BEJCO SARL(Agent of Bassoul-Heneine), Jamhour, Lebanon**

 *Sales Representative:*

* Selling new and used cars
* Coordinate with banks for payment facilities
* Customer service

May 2002-Jun 2005 **G.M.V, Horch Tabet**, **Beirut, Lebanon**

*District Manager:*

* Establishing the company in the Lebanese market
* Handling all branches activities
* Developing new customer base
* Dealing with customers
* Appointment setting, pre-sale and after sale follow up

Feb 2001 – Mar 2002 **ABB/ Petrofac- Hassi Messaoud, Station Algiers, Algeria**

Assistant Logistic Officer

* Required accommodation arrangement
* Local purchasing
* Field purchase requisitions follow up
* Transportation of material on site
* Flight reservation for joint venture

(Employee ABB/PIL passing through Hassi Messaoud)

*Sep 2000 – Jan 2001* **Dream Land Aqua Park, UAE**

*Purchase officer:*

* Review requisitions and co-ordinate activities involved in the procurement of goods and service, such as equipments tools, parts and supplies.
* Prepare purchase orders and inquiry packages based on documentation provided by the operations manager, review bid proposals and negotiate purchase.
* Source new vendors.
* Participate in vendor assessment and registration.
* Maintain computerized vendor list.

Nov 1997- Aug 2000 **Kordahi Shipping Co. Beirut**

Follow up on shipments, coordination and organizing of shipping of consignments from origin to destination, process necessary legal documents such as legislation from chamber of commerce, concerned embassies, and authorities.

Oct 1996- Sep 1997 **Big Joe Motor Division, Beirut, Lebanon**

*Sales and marketing manager*

* My responsibilities were to check the car body and engine performance, this job included the approval of any purchase deal of a new car
* Handling all customers’ enquiries concerning the car options, models, facilities, services…

Sep 1994- Sep 1996 **Optic Kassouf**, **Mansourieh, Lebanon**

  *Optometrist and showroom in charge*

* Overlooking the whole operations on daily basis
* Promoting the business through promotions
* Setting marketing plans to improve the company profit margin
* Involved in customer relations, sales development and product inventory control
* Direct supervision of all employees

**LANGUAGES**

Arabic: Native Tongue

English: Fluent

French: Fluent

**Training Program and Knowledge**

* Laboratory technician trainee and contact lens clinic trainee ( cutting lenses, fixing frames) previously with Optinet and recently with Kassouf Optic
* Up-to-Date with the latest in contact lens technology and industry ( Clao)

**Hobbies**

Swimming, rally and reading

**References**

Mr. Elie Afif

MP Hadi Hobeich

**N.B: All necessary documents are available upon request**